



**Lee County**  
*Southwest Florida*



**Lee County**  
Continuum of Care  
Making Homelessness **Rare**, **Brief**, and **One-Time**

# **2025 Department of Housing and Urban Development (HUD) Continuum of Care (CoC) Local Competition Request for Application (RFA) Pre-Application Workshop**

# Presenting Today

---

Joan Hoxter  
Grants Analyst

# Who Is Here With Us

---

- Please put your name and organization in the chat
- **Put** any questions that you have in the chat. If we don't respond to questions, today we will respond in writing and post them on the HVS website at: <https://www.leegov.com/dhs/funding>
- Any Terms that are used for which you need further clarification type those in the chat too.

# Plan For Today

- Overview of FY 2025 NOFO & Local RFA Competition
- Key FY25 NOFO Changes
  - Funding Available & Eligible Project Types
  - Threshold Requirements
- Submission Process & Deadlines
- Ranking, Tiering & Selection Process
- Next Steps

# Overview of FY 2025 NOFO & RFA

---

- HUD released FY 2025 NOFO on **November 13, 2025**
- HVS released the **Local RFA on Wednesday, November 26, 2025**
- All project applications are due Friday, **December 12, 2025, at 12 PM EST**
- One of the most competitive CoC competitions to date
- New federal rules affecting allowable project types, services & priorities

# HUD Policy Priorities for the FY 2025 CoC NOFO

---

- Ending Homelessness on the Street
- Prioritizing Treatment and Recovery
- Advancing Public Safety
- Promoting Self-Sufficiency
- Improving Outcomes
- Minimizing Trauma
-

# Key 2025 NOFO Changes

---

- Tier 1 set at 30% of Annual Renewal Demand (ARD)
- Tier 2 is the remaining ARD + CoC Bonus + Domestic Violence (DV) Bonus.
- Permanent Housing capped at 30% of ARD across PSH, RRH
- TH Projects must provide 40 hrs./week of individualized services (exceptions: reduced for those employed, or required for people 62 and older, or who have a physical disability)
- PSH & TH must require participation in supportive services
- SSO-Street Outreach must coordinate with:
  - Law enforcement
  - Healthcare systems
  - First responders

## **DV Projects:**

- New DV project funds may only be used for DV TH or DV SSO-CE

# FY 2025 Funding Available

---

- Annual Renewal Demand (ARD): \$2,420,754
  - CoC Bonus \$966,089
  - Domestic Violence (DV) Bonus \$483,045

The bonus funds may be used for eligible new CoC Bonus, DV Bonus projects



# New Project Funding Sources

---

Eligible new projects may be created through:

- CoC Bonus
- DV Bonus
- Reallocation (RRH-DV, PSH above 30% ARD)
- Reallocation is available for all projects funded under last year's NOFO.

# Eligible Project Types

- Transitional Housing (TH)
- Supportive Services Only (SSO)
- SSO-Street Outreach (SSO-SO)
- Permanent Supportive Housing (PSH)
- DV-specific components:
  - DV TH
  - DV SSO-Coordinated Entry

Important:

- PH-RRH and PH-PSH over 30% ARD must convert to TH or SSO

# Renewal Grants

- Coordinated Entry
- PH Project up to 30% of ARD
  - DV-RRH

# HUD Threshold Requirements - Applicants

Applicants must:

- Be an eligible organization (nonprofit or faith-based organization)
- Be in good standing with the State of Florida
- Have no SAM.gov debarments
- Demonstrate financial capacity
- Comply with HUD civil rights & Equal Access rules
- Participate in HMIS or DV comparable database
- Maintain Code of Conduct/conflict of interest policy

# HUD Threshold Requirements - Applicants

All private non-profit agencies and religious organizations that currently provide services, as well as those that want to expand services, for persons experiencing homelessness and/or those at risk of becoming homeless, are eligible to apply.

## **Applicant must meet the following requirements and include as attachments:**

- Proof of 501(c)3 status with submission
- Faith-based organizations without 501(c)3 provide alternative documentation establishing their legal organizational status.
- Evidence that the organization has provided direct client services for 12 months prior to the application due date. (Most recent Form 990 or letter of attestation from the Board Chairman on Board letterhead)
- Monthly Financial Statements (Within the last 60 days)

## **Applicants will be required to provide the following documents at a later time:**

(Unless the most recent year has already been provided to Human and Veteran Services).

- Independent certified audited financial statement of the most recent or immediate prior fiscal year, including the management letter and written response.
- Current CPA's Peer Review letter.

# HUD Threshold Requirements - Projects

## Projects must:

- Be an eligible component under FY25 NOFO
- Serve only eligible participants
- Participate in Coordinated Entry
- Meet new service requirements (TH & PSH)
- Demonstrate partnerships with healthcare, Law Enforcement (LE), and responders for Street Outreach (SO)
- Submit eligible budgets with required match
- Comply with all federal prohibitions

# HUD Project Quality Threshold

## New Transitional Housing Projects must meet 7 of 10 factors:

- Will provide or partner with a provider for supportive services to obtain and maintain housing (2 pts).
- Applicant has prior experience operating transitional housing or other projects that successfully exited participants within 24 months.
- Applicant has previously operated TH or other homeless program where at least 50% exit to PH within 2 years and 50% exit with earned income
- Project will be supplemented with resources from other private or public sources
- Require services by attaching a supportive service agreement (2 pts)
- Provide 40 hours of customized services for each participant (reduced for those employed and does not apply to people 62 or older or with physical disability) (2 pts)
- Average cost per household is reasonable. Costs per housing and services provided are consistent with the population the project plans to serve.

# HUD Project Quality Threshold

## SSO Projects must meet 4 out of 5 factors:

- Services to assist people in exiting homelessness/increasing self-sufficiency; will conduct an annual assessment of the service needs of participants.
- Has a strategy for providing services for those with a history of unsheltered homelessness and those who are hard to engage with services (2 pts.)
- Will be supplemented by public or private sources (mainstream benefits)
- Average cost per household is reasonable. Costs per housing unit and services provided are consistent with the population the project plans to serve.



# HUD Project Quality Threshold

## **SSO Street Outreach Projects must meet 5 out of 6 factors:**

- Will be supplemented by public or private sources (mainstream benefits)
- Has a strategy for providing services for those with a history of unsheltered homelessness and those who are hard to engage with services (2 pts)
- Applicant has a partnership with Law Enforcement/First Responders; must cooperate and assist with local laws (public camping/drug enforcement)
- Applicant has experience providing outreach and has demonstrated effectiveness in exiting people to shelter, treatment, transitional housing, or permanent housing
- Average cost per household is reasonable. Costs per housing unit and services provided are consistent with the population the project plans to serve.

# HUD Project Quality Threshold

## New PSH Projects must meet 4 of 6 factors:

- The type of supportive services offered will ensure that participants are able to obtain and maintain housing in a manner that fits their needs.
- The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants.
- The project will be designed to serve elderly individuals and/or individuals with a physical disability/impairment or a developmental disability, not including substance use disorder. The units will prioritize these populations.
- Demonstrate that the project will require engagement in supportive services by attaching a supportive service agreement
- The project will be supplemented with private or public resources (mainstream benefits)
- The average cost per participant is reasonable based on the population to be served.

# HUD Project Quality Threshold

## **New RRH Projects must meet 6 of 8 factors:**

- The provision of tenant-based rental assistance will help individuals and families achieve self-sufficiency within 3 months or up to 24 months.
- The type of supportive services offered will ensure that participants are able to obtain and maintain housing in a manner that fits their needs. (2 pts)
- The applicant has previously operated homeless projects where outcomes for employment were improved compared to the average project in the CoC. (2 pts)
- Demonstrate that the project will require engagement in supportive services by attaching a supportive service agreement
- The project will be supplemented with private or public resources (mainstream benefits)
- The average cost per participant is reasonable based on the population it will serve.

# HUD Project Scoring

CoCs are required to score projects based on how they will improve System Performance

Renewal and new project applications will be scored by HUD based on a 100-point scale.

- 50 pts. CoC Scoring
- 40 pts. Project Ranking
- 10 pts. Requires participants to engage in services

# Submission Requirements

## Submission Requirements:

- On-time submission via email to [jhoxter@leegov.com](mailto:jhoxter@leegov.com) in PDF format NO ZIP FILES
- All required attachments included as separate pages
- Signed by an authorized official
- No ineligible activities proposed
- No conflicts with federal prohibitions
- No missing required documents

# HUD Fatal Flaws

## Automatic disqualification for:

- Late submission
- Ineligible applicant
- Missing application sections
- Proposing ineligible activities
- Violating federal prohibitions
- Not submitting as required on the RFA

# Important Dates & Times

- Project applications due to HVS December 12, 2025, by 12 PM EST by email to [jhoxter@leegov.com](mailto:jhoxter@leegov.com)
- Final day for agencies to submit questions by email to [jhoxter@leegov.com](mailto:jhoxter@leegov.com), Wednesday, December 3, 2025, by 5 PM
- NOFO FAQ's and responses posted Friday, December 5, 2025, on the HVS Website
- Performance Evaluation & Review Committee (PERC) to rank projects on Friday, December 19, 2025
- Final application must be submitted to HUD by January 14, 2026, by 8 PM EST

# Review, Ranking and Tiering

- HVS Staff: Threshold Review
- Ranking & Review Committee:
  - Scoring
  - then tier assigned:
    - **Tier 1 = 30% of ARD**
    - **Tier 2 = Remaining ranked projects**
- CoC Governing Board: final approval



## Outcomes:

- Approved for submission
- Not selected



# In Summary

- **FY 2025 is highly competitive**
- PH limited → TH & SSO prioritized
- Increased emphasis on:
  - Treatment
  - Recovery
  - Public safety
  - Healthcare coordination
- Strict threshold compliance required
- Several projects **MUST** transition components

# Next Steps

- Watch HVS website (<https://www.leegov.com/dhs/funding>) for updates
- Begin preparing project design & budgets early
  - Review the HUD Published NOFO (pg. 51)
  - Work on program narratives that match HUD's Priorities.
- Communicate questions to [jhoxter@leegov.com](mailto:jhoxter@leegov.com) before the deadline
- Submit application in PDF format via email to [Jhoxter@leegov.com](mailto:Jhoxter@leegov.com) by December 12th by 12 PM

# Helpful Tools and Information

- To view the FY 2025 FR-6900-N-25 CoC Program NOFO click the link: <https://www.hud.gov/hud-partners/community-coc> (and scroll to 2025 Continuum of Care Competition)
- Link to Eligible Activities: <https://www.hudexchange.info/homelessness-assistance/coc-esg-virtual-binders/coc-eligible-activities/coc-eligible-activities-overview/list-of-coc-eligible-activities/>
- SSO [Decision Tool](#) (link)
- Work on program narratives that match HUD's Priorities
- Read the ranking tool
- Email questions to [jhoxter@leegov.com](mailto:jhoxter@leegov.com) by December 3, 2025.
- Submit application via email to [jhoxter@leegov.com](mailto:jhoxter@leegov.com) by December 12th at 12 pm

**Thank you! Together, we're making  
homelessness rare, brief, and  
nonrecurring in Lee County!**